



**POWER BI CUSTOMER LEDGER
PERFORMANCE & RECEIVABLES DASHBOARD**

VERSION – 1.0.0.0



**INTEGRATED WITH
MICROSOFT DYNAMICS 365 BUSINESS CENTRAL**

**OVERVIEW LIST DOCUMENT
SHREEJI SOFTINFO CONSULTANCY LLP**

A complete solution for **Power BI Visuals of Customer Receivables Management MIS reports** integrated with **Dynamics 365 Business Central**.

A **Business Intelligence solution** designed to deliver **data-driven insights, management information reports (MIS), charts, tabular details, and key performance indicators (KPIs)** for customer ledger, outstanding receivables, and collection performance.

This dashboard helps finance and management teams monitor **customer payment behaviour**, track **collection efficiency**, and ensure better control over **cash flow** and **working capital**.

The Power BI solution uses data from **Microsoft Dynamics 365 Business Central's Customer Ledger Entries, Sales Invoices, and Credit Memos**, providing end-to-end visibility into financial performance and receivable health.

Reports Features

Total Invoice, Credit Memo & Net Sales Overview

Visual presents consolidated year-to-date totals for invoice amount, credit memo amount, and net sales with percentage growth/decline compared to the previous year. Includes interactive line charts showing monthly trends and helps identify abnormal spikes in credit memos or declining sales performance.

Outstanding Amount & Collection Efficiency

Visual displays current total outstanding receivables and overall collection efficiency ratio (%). Helps evaluate cash recovery performance and highlight customers with delayed payments that affect liquidity.

Customer Outstanding Status Distribution

Pie chart visualizes the count and percentage of customers **with outstanding** and **without outstanding** balances.

Enables management to identify the share of customers contributing to overdue receivables and assess credit exposure risk.

Receivables Aging Overview

Horizontal bar chart displaying outstanding receivables segmented by age group (0–45, 46–90, 91–135, 136–180, and 180+ days).

Provides a quick view of overdue balances, enabling prioritization of collections based on risk category.

An additional toggle allows users to analyse aging dynamically for :
15 days, 30 days, or 45 days.

Expected Cash Inflow Overview

Column chart presents expected cash inflows by aging brackets (0–7, 8–15, 16–30, 30+ days, and Overdue).

Assists in liquidity forecasting and determining near-term collection opportunities.

The overdue column indicates total high-risk receivables requiring immediate follow-up.

Sales Performance Overview (Month-over-Month)

Line and area visual showing monthly sales performance with growth or decline percentages compared to the same period in the previous year.

Provides insights into revenue trends, seasonality, and correlation between sales and outstanding growth.

Customers with Long Outstanding Invoices

Tabular visual showing customer name, document number, due date, days overdue, and expected cash inflow.

Focuses on top accounts with long-pending receivables (e.g., 3, 6, 9, or 12 months overdue).

Enables the finance team to take focused collection actions and manage high-value overdue accounts.

Month-on-Month Outstanding Trend

Column chart visual displaying month-wise total outstanding amount to track receivable fluctuations across the year.

Helps identify months where overdue balances have increased or collection slowed down.

Executive Summary View

A narrative text summary presenting year-over-year performance insights and risk highlights including:

- **Net Sales Growth Analysis**
- **Credit Memo Trend Observation**
- **Collections Health & Risk Profile**
- **High-Risk Aging Impact**
- **Expected Cash Flow Recommendations**

This provides leadership with a ready-to-present overview for financial meetings and board reviews.

Key Capabilities

- Dynamic year selection (up to 5 years) for trend comparison.
 - Interactive filters for customer, region, or time period analysis.
 - Real-time connection with Microsoft Dynamics 365 Business Central data.
 - KPIs and variance indicators (↑ / ↓) with conditional formatting for visual clarity.
 - Executive summary page for management reporting.
 - Automated refresh and scalability for multi-company reporting.
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Conclusion

The **Customer Ledger Performance & Receivables Dashboard** offers a unified, intelligent, and visually engaging solution for receivables management.

It empowers finance leaders to **monitor collection efficiency**, **track overdue accounts**, **forecast cash flow**, and **enhance financial discipline** across the organization.